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We often engage in what Blair Warren, author of The One Sentence Persuasion Course calls “Correct and convince”. We try to change a person mind with direct confrontation rather than understanding basic human motivation and starting where the person is. Mr. Warren does a remarkable job of simplifying

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single sentence? It is and I'm about to prove it. But first, let me tell you why I've gone to this extreme.

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The movie, as well as the book, is built using Blair Warren's theory regarding the one-sentence persuasion. It was a persuasion practice that left the readers without another choice but to buy. It starts out by encouraging your dreams of giving you what you always wanted.

The One Sentence Persuasion

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27 Words To Make The World **Course - A walk through books**

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easy persuasion and the ability to foster great relationships with people of all backgrounds. "The One Sentence Persuasion Course" is not magic, but it's not a gimmick either.

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A "One Sentence Guide to Persuasion" is

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a concept put forth by Blair Warren in the confusingly titled book ' One-Sentence Persuasion '.

I'll summarise the book. If you want to absorb it: Don't read ahead. It's important to understand the following two concepts to be receptive to the idea.

How to Persuade Anyone in One

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captures the essence of what makes us as humans tick. What I found interesting

is how it's all feelings-based.

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The One Sentence Persuasion Course by
Blair Warren I'm not going to wreck the

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impact of the sentence by telling you what it is. Here is the link to the free online pdf. Print it out and read the entire 13 page document in order to get the full meaning.

The One-Sentence Persuasion Course. Book Review

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Encourage our dreams. After recounting the stories of how his parents and grandfather overcame adversity he helped us understand his entrepreneurial roots. “I took these lessons to heart as a teenager, and became a garage inventor.

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